| Source: Prosper Insights \& Analytics ${ }^{\text {TM }}$, Monthly Consumer Survey, MAY-15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| N = 6087, 5/5-5/12/15 | Adults 18+ | Men | Women | <\$50K |  | \$50K+ |  | 18-24 |  | 25-34 |  | 35-44 |  | 45-54 |  | 55-64 |  | 65+ |  | NE |  | MW |  | South |  | West |
| Margin of Error $=+/-1.3 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| How many High School or College graduates do you plan on buying a gift for this year? |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average of Buyers | 1.91 | 2.01 | 1.83 | 1.81 |  | 1.94 |  | 2.07 |  | 2.14 |  | 1.81 |  | 1.97 |  | 1.69 |  | 1.66 |  | 1.97 |  | 1.90 |  | 1.91 |  | 1.88 |
| Percent Buying | 32.0\% | 30.3\% | 33.7\% | 28.7\% |  | 35.2\% |  | 42.9\% |  | 34.5\% |  | 32.0\% |  | 34.9\% |  | 24.8\% |  | 25.6\% |  | 31.2\% |  | 37.4\% |  | 30.3\% |  | 29.6\% |
| Net Average | 0.61 | 0.61 | 0.62 | 0.52 |  | 0.69 |  | 0.89 |  | 0.74 |  | 0.58 |  | 0.69 |  | 0.42 |  | 0.42 |  | 0.62 |  | 0.71 |  | 0.58 |  | 0.56 |
| Buying for at Least One Graduate: What type of gifts do you intend to give? (Check all that apply) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Apparel | 12.9\% | 14.4\% | 11.5\% | 13.8\% |  | 11.7\% |  | 26.6\% |  | 26.6\% |  | 11.5\% |  | 6.9\% |  | 4.8\% |  | 4.5\% |  | 16.2\% |  | 9.2\% |  | 12.1\% |  | 15.5\% |
| Card | 41.6\% | 41.4\% | 41.7\% | 41.3\% |  | 42.5\% |  | 51.7\% |  | 57.0\% |  | 48.0\% |  | 36.2\% |  | 34.5\% |  | 25.2\% |  | 35.9\% |  | 45.5\% |  | 38.7\% |  | 45.2\% |
| Cash | 56.9\% | 52.6\% | 60.9\% | 55.8\% |  | 58.8\% |  | 44.5\% |  | 44.6\% |  | 50.3\% |  | 61.0\% |  | 69.8\% |  | 68.0\% |  | 56.9\% |  | 63.5\% |  | 53.8\% |  | 53.5\% |
| Electronics | 10.3\% | 14.2\% | 6.6\% | 8.9\% |  | 11.3\% |  | 15.5\% |  | 18.5\% |  | 12.4\% |  | 9.2\% |  | 5.4\% |  | 2.3\% |  | 9.2\% |  | 9.9\% |  | 10.3\% |  | 10.8\% |
| Gift Card | 30.2\% | 28.6\% | 31.7\% | 28.9\% |  | 31.9\% |  | 27.8\% |  | 39.0\% |  | 34.8\% |  | 33.8\% |  | 24.8\% |  | 20.4\% |  | 28.5\% |  | 28.9\% |  | 33.1\% |  | 30.4\% |
| Other (please specify) <br>  <br> more than one answer. | 4.8\% | 4.0\% | 5.6\% | 3.6\% |  | 4.6\% |  | 5.1\% |  | 3.4\% |  | 4.4\% |  | 5.8\% |  | 4.4\% |  | 5.8\% |  | 6.1\% |  | 3.7\% |  | 4.0\% |  | 5.9\% |
| Buying for at Least One Graduate: How much do you plan to spend in total for graduation gifts? |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average | \$ 102.50 | \$ 112.00 | \$ 93.49 | \$ 78.35 | \$ | 119.19 | \$ | 74.87 | \$ | 91.13 | \$ | 103.52 | \$ | 126.43 | \$ | 103.84 | \$ | 107.30 | \$ | 115.21 | \$ | 99.29 | \$ | 100.27 | \$ | 97.62 |
| Average per Recipient | \$ 53.55 | \$ 55.63 | \$ 51.10 | \$ 43.39 | \$ | 61.29 | \$ | 36.11 | \$ | 42.52 | \$ | 57.08 | \$ | 64.23 | \$ | 61.45 | \$ | 64.57 | \$ | 58.36 | \$ | 52.34 | \$ | 52.46 | \$ | 51.85 |
| in billions | \$ 4.776 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



